

# COMPANY PROFILE

*We Know Comfort*



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## Who we are

Advanced Medical Solutions Limited was established in June 2014 as a supplier and distributor of medical equipment, hospital furniture, health care waste management solutions and relief and emergency products within the Africa market.

Our wide range of local and international products enables us to respond to healthcare needs at all levels. From small health facilities to large hospitals and projects, we have what you need.





## Mission

Advanced Medical Solutions Limited strives to be the leading medical solutions provider in Africa by providing the highest quality products in the industry, continuously improving through innovation, embracing technological changes and demonstrating commitment to the raising of healthcare standards in Africa.

## Vision

"To be the leading medical solutions provider in Africa."



# Core Values



## Customer Focus

We are committed to understanding and meeting the needs of our esteemed customers.



## Quality

We are dedicated to the delivery of the highest quality healthcare solutions.



## Integrity

We uphold the highest ethical standards in all that we do and demand the same from all our stakeholders.



## Innovation

We strive to supply the most innovative products in recognition with the constant technological changes with the industry.

Customer Focus | Quality | Integrity | Innovation





### Sales Specialists

Our sales representatives are customer service focused and product savvy. They take great pride in selling some of the highest quality products in the market. Building of relationships to support our existing and future client is paramount at Advanced Medical.



### Training and After Sale Service

The team is supported by a team of engineers that is technically qualified and experienced in the products we market. At Advanced Medical, we provide user training and after sale service on all our products according to our clients' needs.



### Distribution

Our warehouse is situated at Viraj Complex off the Nairobi-Mombasa highway in Kenya's capital. The location is ideal as a distribution point within the city due to its proximity to the main road, international airport. Our direct sales force is however able to access other parts of our markets and facilitate delivery as per our customer's requirements.



# Our Current Product Offering

Below is a snapshot of some of the products we offer under each **Our Product Categories.**

## Medical Equipment

- Patient Monitors
- Auto Claves
- Examination Lamp
- Dressing Drum
- Diathermy Machine
- Suction Machine
- Oxygen Concentrator
- Baby Warmer
- Ultrasound Machine

## Health Waste Management Solutions

- Hospital Beds
- Patient Trolleys
- Mayo Trolley
- Ward Screen
- Baby Basnet
- Medical Record Holders
- Nurse Stool/ Nurse chair
- Medicine Cabinet
- Instrument Cabinet
- Instrument Trolley
- Examination Table
- Laundry Trolley
- Bedside cabinet.
- Feeding tables

## Relief and Emergency Products

- Ambulance Trolley
- First Aid Kits
- Nebulizers
- Emergency Trolley
- Scoop trolley

## Health Waste Management Solutions

- Color Coded Bins
- Needle Burner
- Bin Liners
- Placenta Macerator
- Sharp Containers





Blue Bed Sidecabinet



Feeding Table



Medical Storage Cabinet



Dental Chair



Patient Ward Screen

# Gallery ● ● ● ● ● ●



3 Function Hospital Bed



Macerator



Medicine Trolley



Gynaecological Bed



Chison







Emergency Trolley



Suction Machine



Medicine Cabinet



Standard Delivery Bed



Delivery Bed

# Gallery ● ● ● ● ● ●



Anesthetic Machine



Baby Incubator



Nursing Trolley



Baby Warmer



Transfer Trolley



• • • • • Our Major Clients



**BRISTOL PARK HOSPITAL**  
*"Your Excellent Healthcare Solutions Provide"*



**PHDA | Partners for Health and Development in Africa**



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